

Rise of Environmental Insurance Requirements in Latin America

Edward M. Grauman

Beveridge & Diamond, P.C. 477 Madison Avenue, 15th Floor New York, NY 10025 (212) 702-5466 egrauman@bdlaw.com Latin American Region Environmental Roundtable June 14, 2012

Introduction

- Importance of envtl. insurance (EI)
 - 3rd-party pollution liabilities
 - 1st-party cleanup and remediation
 - protect property values
- LAR envtl. regulation & enforcement 企企
- El market in LAR: \$20-40MM/yr (premiums)



Introduction

- Req' by banks, foreign investors, counterparties
- Purchasers "tend to be multinational companies with local holdings, especially those in heavy industry, chemical companies, and energy companies"
 - ACE report (2008)
- Recent trend toward instituting legal requirements



Overview of Environmental Insurance

- El developed to fill coverage gaps created by "pollution exclusions"
- 1970s: first specialized policies (EIL)
- Variety of coverages have been developed; current LAR offerings are limited
- El requirements often found in financial assurance rules in pollution control laws



Argentina

- 1st country to implement; most developed in LAR
- Gen. Evtl. Law, Art. 22 (2002): El required for envt'lyrisky activities; implementing regs. in 2008
- To date, only surety policy approved; no true El
- Targeted reqs.: waste transporters, PCBs, securities disclosure



Argentina (cont.)

- Provincial/local laws
- Recent developments

<u>Brazil</u>

- No broad El requirement
- El "an instrument of the National Environmental Policy"



Brazil (cont.)

- Targeted: nuclear plants, haz. waste, ports
- Gov't enforcement: Nat'l Steel Co. (2010)

Chile

- Reqs.: EIS review period (abrogated), mine closure
- Pending bill re handlers of toxic substances



Colombia

- Broad req. passed in 1999; never implemented
- Targeted: foreign mining companies

Mexico

- Broad req. since 2001; never implemented, but gov't can require in "severe" cases
- Effective req. for haz. waste transporters



Puerto Rico

- U.S. federal requirements
- Local regs. re USTs, tire handlers

<u>Uruguay</u>

- No broad req.; gov't may require in specific cases
- Targeted: port services



LAR Market for Environmental Insurance

- Small # of insurers
- Small # of products
- Current: PLL, CPL, surety bonds
- Future?: E&O, CCC, lender/secured creditor, storage tank liability



Conclusion

- El an increasingly important consideration in LAR
- Markets should mature; demand should rise
- Primary drivers: sophisticated entities and increased envtl. regulation/enforcement
- El requirements will be important as well—stay informed





Thank you!

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