



Nathan A. Darling

Chief Marketing & Business Development Officer

ndarling@bdlaw.com

+1.202.789.6142

1900 N Street, NW, Suite 100, Washington, DC, 20036-1661

Nathan fosters connections across B&D and throughout legal and business communities to strengthen the firm and deliver greater value to clients.

Nathan works across Beveridge & Diamond's network of offices to lead the firm's marketing, business development, research, and conflicts teams, ensuring clients are aware of—and can easily access—the firm's environmental, regulatory, and litigation services. He also leads client satisfaction and service initiatives, serves as a key contact for B&D's partnerships with industry and professional organizations such as the Association of Corporate Counsel, and facilitates B&D's implementation of its strategic growth plan.

A past President of the International Legal Marketing Association (LMA) and LMA's Capital Chapter, as well as an inductee into the LMA Capital Chapter Hall of Fame, Nathan's legal industry tenure spans more than 25 years across four law firms. Before joining the legal industry, he worked in frontline customer service and operations roles in the hospitality and specialty retail sectors, and in his family's real estate and hospitality businesses.

Outside the office, you'll find Nathan taking every opportunity to spend time outdoors with his human and canine family, running and exercising, cooking, and cheering for Washington, DC and University of North Carolina sports teams.

Education

- University of North Carolina - Chapel Hill (B.S.B.A., 1996)