



## Paul E. Hagen

Principal

[phagen@bdlaw.com](mailto:phagen@bdlaw.com)

+1.202.789.6022

1350 I Street NW, Suite 700, Washington, DC, 20005-3311

### **Paul helps clients navigate increasingly complex environmental requirements governing global supply chains and products across their life-cycle.**

He works with leading companies to anticipate and comply with product-related environmental requirements in the U.S. and in key markets worldwide. He has represented U.S. business interests in the negotiation and implementation of regional and global environmental agreements that drive national legislation and the circular economy.

#### **Extended Producer Responsibility (EPR)**

Paul advises companies on compliance with expanding EPR laws governing the management of used and end-of-life electronic equipment, batteries, medical devices, unwanted pharmaceuticals, and other regulated products in the U.S. and in other countries. He has advised clients on the successful launch of regional and global take-back programs.

#### **Basel Convention and Circular Economy**

Paul serves as a strategic advisor to companies on new circular economy initiatives with a focus on reuse of products, waste classifications, and logistics. He regularly advises on requirements governing transboundary shipments of electronic products for reuse, repair, and recycling. For more than two decades, he has represented clients in the electronics sector on the negotiation and implementation of international controls and trade bans arising under the Basel Convention, a global agreement governing the transboundary movement of wastes and recyclables.

#### **Market Access Legislation**

Paul provides actionable compliance advice on market access requirements for products subject to RoHS measures and material ban legislation, energy efficiency mandates, and product design requirements.

## **Responsible Sourcing**

Paul also advises a diverse group of companies on due diligence, supply chain communication, and disclosure requirements related to the responsible sourcing of timber, conflict minerals, and other raw materials.

## **Conservation Leadership**

Paul is active with many of the country's leading conservation organizations. He serves on the board of the Conservation Fund which since its founding has protected over 8 million acres of natural lands and working landscapes. He is a former board chair of the Environmental Law Institute and Chesapeake Conservancy. He has also served on the boards of the American Bird Conservancy and World Environment Center. He has advised non-profit clients on the protection of whales, the establishment of nature reserves in South America, global protections for albatrosses and other seabirds, and sustainable fisheries management.

## **Education**

- Providence College (B.A., 1986)
- American University (J.D., 1990)

## **Bar Admissions**

- District of Columbia
- Maryland

## **Professional Affiliations**

- U.S. Council for International Business (USCIB) Environmental Committee, Co-Chair
- The Environmental Forum (ELI) Advisory Board
- American Society of International Law (ASIL)
- NatureServe, Advisor
- Washington College of Law at American University (Washington, DC; Geneva, Switzerland), former adjunct professor

## **Honors & Awards**

- *The Best Lawyers in America*®, a *Best Lawyers* publication, Environmental "Lawyer of the Year" in Washington, DC (2019)
- *The Best Lawyers in America*®, a *Best Lawyers* publication, recognition in Environmental Law (2013-2019)

- *Chambers and Partners - USA*, ranked Band 3 in Environmental Law (2016-2019)
- *Who's Who Legal*, part of *Law Business Research Ltd.*, recognition in Environmental Law (2016-2018)
- *Super Lawyers*, part of *Thomson Reuters*, Washington, DC, Super Lawyer (2009-2019)
- *The Legal 500*, recognition in Environmental Law (2013)

## Representative Matters

*Prior results do not guarantee future outcomes.*

Paul's experience includes:

- Serving as a strategic advisor on responsible sourcing, circular economy and sustainability initiatives for a leading information technology company.
- Representing the U.S. electronics industry in negotiations at the global level under the Basel Convention on the classification and management of used equipment shipped across borders for repair and reuse and recycling, including participation in various expert working groups preparing technical guidance and negotiating changes to the scope of wastes covered by the Convention.
- Advising leading pharmaceutical companies on the operation of extended producer responsibility (ERP) schemes governing the management of unused medicines, sharps and medical devices in the U.S. and other countries.
- Advising a leading semiconductor manufacturer on operational and product compliance issues in the U.S. and in Asia.
- Representing the U.S. chemical industry in the negotiation and implementation of the global Stockholm Convention on Persistent Organic Pollutants (POPs) and related regional agreements targeting persistent, bioaccumulative toxic chemicals.
- Representing U.S. grocery manufacturers in the negotiation and implementation of the Cartagena Protocol on Biosafety to the Convention on Biological Diversity.
- Representing the U.S. electronics industry in negotiations to revise the OECD Decision governing the transboundary movement of e-waste for recycling among OECD member countries.
- Advising a U.S. contractor on requirements governing the cleanup of hazardous and other wastes generated in Antarctica.
- Counseling a leading non-profit on legal strategies for preserving the global moratorium on commercial whaling under the International Convention for the Regulation of Whaling (ICRW).

## Outside the Office

In his free time, Paul can be found close to the Atlantic shore year-round. An avid birder, Paul leads regular bird outings in Washington, DC and in New York. He is also a dedicated surf-caster and saltwater fly fisherman.